



WACHOVIA DEALER SERVICES

INDEPENDENT DEALER PROFILE

| | | |
|--------------------|------------------------------------|---------------------|
| Dealer Name | Address | Main Phone |
| Website | DealerTrack ID | Route One ID |
| F & I Phone | F & I Fax | Business Office Fax |
| Federal Tax Number | Years in Business at this Location | |

DEALERSHIP OWNERS AND STAFF

| Title | Name | Social Security # | Birth Date | Email Address |
|---|------|-------------------|------------|---------------|
| Dealer Principal <small>(must sign below)</small> | | | | |
| Dealer Principal <small>(must sign below)</small> | | | | |
| Dealer Principal <small>(must sign below)</small> | | | | |
| GM | | | | |
| GSM | | | | |
| F&I Director | | | | |
| F&I Manager(s) | | | | |
| Office Manager | | | | |
| Recovery Contact | | | | |

PRODUCTION INFORMATION

| | | | |
|----------------|-------------|--------------------------|-------------------------|
| LA & H Carrier | GAP Carrier | Service Contract Carrier | Average Sales per Month |
|----------------|-------------|--------------------------|-------------------------|

PRESENT FINANCIAL INSTITUTION

| | | |
|----------------------|---------------------|---------------|
| Name | Rating/Comments | Contact/Phone |
| High Average Balance | Low Average Balance | |

LANDLORD OR MORTGAGE HOLDER

| | | |
|------|-----------------|---------------|
| Name | Rating/Comments | Contact/Phone |
|------|-----------------|---------------|

SUPPLIER REFERENCES (i.e. flooring, warranty company, etc.)

| | | |
|------|---------|-----------------|
| Name | Address | Rating/Comments |
|------|---------|-----------------|

BOND INFORMATION

| | | |
|------|---------|-----------------|
| Name | Address | Rating/Comments |
|------|---------|-----------------|



WACHOVIA DEALER SERVICES

| VEHICLE INFORMATION | | | | |
|---------------------|-----------|-------|-----|--|
| # | Year/Make | Model | VIN | Title |
| 1 | | | | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 2 | | | | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 3 | | | | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 4 | | | | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 5 | | | | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 6 | | | | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 7 | | | | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 8 | | | | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 9 | | | | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 10 | | | | <input type="checkbox"/> Yes <input type="checkbox"/> No |

➤ If one of the first five vehicles audited is on consignment, you must audit an additional five vehicles.

| VEHICLE INVENTORY COUNT | |
|------------------------------|----------------------------|
| Number of Vehicles Owned | Number of Vehicles Floored |
| Number of Vehicles Consigned | Total Number of Vehicles |

I authorize Wachovia Dealer Services, Inc. to check my credit history, verify the above information, or obtain updated information from any source it chooses to re-verify such information periodically.

| | | |
|--------------------------------------|-------------------------------------|---------------|
| _____ Dealer Principal Print Name | _____ Dealer Principal Signature | _____ Date |
| _____ Dealer Principal Print Name | _____ Dealer Principal Signature | _____ Date |
| _____ Dealer Principal Print Name | _____ Dealer Principal Signature | _____ Date |

Our Company _____ authorizes (name of bank) _____
to release information on account number _____ to Wachovia Dealer Services, Inc.

| | | |
|--|---|---------------|
| _____ Authorized Dealership Representative Print Name | _____ Authorized Dealership Representative Signature | _____ Date |
|--|---|---------------|