

## FRANCHISE DEALER PROFILE

Dealer Name	Address	Main Phone
Website	DealerTrack ID	Route One
F & I Phone	F & I Fax	Business Office Fax
Federal Tax Number	Years in Business at this Location	

MAKES SOLD	
1	
2	
3	
4	
5	

DEALERSHIP OWNERS AND STAFF				
Title	Name	Social Security #	Birth Date	Email Address
Dealer Principal <small>(must sign below)</small>				
Dealer Principal <small>(must sign below)</small>				
Dealer Principal <small>(must sign below)</small>				
GM				
GSM				
F&I Director				
F&I Manager(s)				
Office Manager				
Recovery Contact				

PRODUCTION INFORMATION			
LA & H Carrier	Service Contracts	Average Sales per Month - New Cars	Average Sales per Month - Used Cars

PRESENT FINANCIAL INSTITUTION		
Name	Rating/Comments	Contact/Phone
High Average Balance	Low Average Balance	

LANDLORD OR MORTGAGE HOLDER		
Name	Rating/Comments	Contact/Phone



**WACHOVIA  
DEALER SERVICES**

SUPPLIER REFERENCES (i.e. flooring, warranty company, etc.)		
Name	Address	Rating/Comments

BOND INFORMATION		
Name	Address	Rating/Comments

_____ Dealer Principal or Corporate Officer Print Name	_____ Dealer Principal or Corporate Officer Signature	_____ Date
_____ Dealer Principal or Corporate Officer Print Name	_____ Dealer Principal or Corporate Officer Signature	_____ Date
_____ Dealer Principal or Corporate Officer Print Name	_____ Dealer Principal or Corporate Officer Signature	_____ Date